

Message Text

UNCLASSIFIED

PAGE 01 BONN 14773 01 OF 02 141652Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----089181 141723Z /50

R 141644Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1077
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS SECTION 01 OF 02 BONN 14773

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - CARTEC, INC., SHREWBURY, MASS.

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE
ONLY THE FOLLOWING PROSPECT(S):

KELLER U. KALMBACH
POSTFACH 123
D-8000 MUENCHEN 60
CONTACT: HERR SEIDL, JUN., MANAGER
PHONE: 089/83951
TELEX: 5 212 917 (KEKA)
COMMENT: FIRM OF KELLER AND KALMBACH WAS ESTABLISHED IN
1878, EMPLOYS ABOUT 150 PERSONS. HAS AVERAGE ANNUAL
SALES IN THE AMOUNT OF APPROXIMATELY DM 25 MILLION.
COMPANY HAS A SOUND FINANCIAL BACKGROUND. PAYMENTS ARE
MADE PROMPTLY. SUITABLE TRADE PARTNER.

AMCONSUL FRANKFURT COMMENT:
RELIABLE BUSINESS CONTACTS IN OUR DISTRICT, REFERRED US
TO THE FOLLOWING LARGE IMPORTING BUYING AGENTS, LOCA-
TED OUTSIDE OUR DISTRICT OPERATING ON A NATION-WIDE
BASIS. IT IS THROUGH THESE COMPANIES THAT VOLUMINOUS
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TRANSACTIONS WILL BE GENERATED FOR THE BENEFIT OF IN-
DUSTRY RATHER THAN THROUGH SMALL DEALERS OF WHICH THERE
EXISTS ONLY A SMALL NUMBER IN OUR DISTRICT:
LIST OF NAMES:
DEUTSCHE CATENA-HANDELSGEMEINSCHAFT GMBH
KRUPPSTRASSE 16
D-3200 HILDESHEIM

E.D.E. - EINKAUFBUERO DEUTSCHER EISENHAENDLER GMBH
DIESELSTRASSE 33
D-5600 WUPPERTAL-LANGENFELD

EK-GROSSEINKAUF EGBH
(VORMALS ROTE ERDE, EWELI, RHEINWEST)
OLDENTROPER STRASSE 226
D-4800 BIELEFELD

HAGOS EINKAUF- UND LIEFERUNGSGENOSSENSCHAFT
FUER DAS HAFNERGEWERBE EGBH
INDUSTRIESTRASSE 62
D-7000 STUTTGART-VAIHINGEN

IGEKA INTERESSENGEMEINSCHAFT DER KINDERWAGENHAENDLER
EGMBH
THEODOR-HYMNEN-STRASSE 2
D-4800 BIELEFELD

NIEDERRHEINISCHE EINKAUFSGENOSSENSCHAFT FUER EISEN-
WAREN EGBH
HAMMERLANDSTRASSE 95
D-4040 NEUSS

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----089189 141724Z /50

R 141644Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1078
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS SECTION 02 OF 02 BONN 14773

NORDWEST-EISEN- UND METALLWAREN EGMBH
BERLINER STRASSE 32
D-5800 HAGEN

NUERNBERGER BUND GROSSEINKAUF EGMBH
SCHUERMANNSTRASSE 28-30
D-4300 ESSEN

RHEINWEST-EINKAUFSVERBAND EGMBH
KORTHOVER WEG 57-59
POSTFACH 7
D-4300 ESSEN-KRAY

KAUFRING EG
KIESHECKER WEG 100
D-4000 DUESSELDORF

WITH REGARD TO THE TOOL BODY/HANDLE INSERT TO BE USED ON
COMPUTER PERIPHERAL/EQUIPMENT, AND FOR WHICH NO DES-
SCRIPTIVE LITERATURE WAS SUPPLIED, RELIABLE TRADE
SOURCES INDICATE THAT THE U.S. FIRM SHOULD MARKET THIS
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DEVICE THROUGH MANUFACTURERS OF ELECTRONIC DATA EQUIP-
MENT SINCE THEY ARE RESPONSIBLE FOR MAINTENANCE AND SER-
VICE TO THEIR CLIENTS USING THEIR EDP EQUIPMENT.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN14773
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780332-0018
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780865/aaaacbwh.tel
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Litigation Codes:
Litigation History:
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Message ID: e3128663-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1741621
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - CARTEC, INC., SHREWBURY, MASS. DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE ONLY THE FOLLOWING PROSPECT(S)
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/e3128663-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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EO Systematic Review
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